

OF DIMES KNOW YOUR NETWORKS WORKSHEET

PERSONAL Write down your ideas of who to contact and how (reach out by phone, e-mail. social media. letter-writing. etc.	
Family	Go beyond your immediate family Who did you see at the last reunion or holiday party?
Friends	 Include friends from other periods of your life Grade school, high school, college or graduate programs Informal groups or clubs Book club, exercise groups, poker night or sports groups
Distant Contacts	 Review wedding or shower guests list Review your holiday card list Were you in a sorority or fraternity? Ask your March of Dimes staff contact for a list of donors and team members Anyone in your circle that you recently supported in a charity event of their own
Community	How are you involved in your community? Volunteer activities/organizations Your children's activities Civic or religious organizations Facebook groups Connections on social media
Daily Activities	 What does your average day or weekend look like? What businesses do you frequent? Grocery stores, dry cleaners, gyms, salons and doctors

Write down your ideas of who to contact and how (reach out by phone, **PROFESSIONAL** e-mail, social media, letter-writing, etc. • Ask outside your department or direct contacts ဝ Outlook contacts, office directory • Former co-workers from previous jobs or positions Business Contacts • Who do you regularly interact with? Clients, partners and vendors • Where does your business regularly spend money? • Review your LinkedIn network **Professional** • Think of different organizations whose meetings you attend regularly Chamber of Commerce, Municipal Meetings • Networking groups Industry groups, professional development